

For Immediate Release
April 9, 2018

MEDIA CONTACT:
Andrea Epstein: 919.855.5458

MonarchFx, a Tompkins International Company, Partners with Piedmont National
Providing expert packaging solutions to create unique and innovative solutions that are streamlined, cost efficient, and tailored to your needs.

Raleigh, NC - MonarchFx, a [Tompkins International](#) company, partners with Piedmont National, providing expert packaging solutions to create unique and innovative solutions that are streamlined, cost efficient, and tailored to your needs.

[MonarchFx](#) was created to give brands and retailers a highly credible fulfillment solution, superior to other alternatives. MonarchFx provides quality services at reasonable prices, requiring low capital investment. Partnering with Piedmont National helps MonarchFx further the goal of an even better customer journey, helping brands and retailers.

[Piedmont National](#) provides innovative end-of-line packaging solutions that help businesses increase their potential. Their packaging experts tackle issues and create inspired packaging by helping businesses adapt to market changes and consumer demands in productive and cost-effective ways. Piedmont National connects products, services, and data to ensure efficient fulfillment and agile solutions for the eCommerce industry.

“I am excited to announce our partnership with Piedmont National. Piedmont National’s autobagger solutions will be incorporated into all MonarchFx fulfillment centers. This additional offering will allow us to provide huge benefits to our clients and their customers,” stated Jim Tompkins, CEO, MonarchFx.

“We are extremely honored and excited to be chosen as the end of line packaging solutions partner for MonarchFx. This partnership gives us the opportunity to build out inspired, agile, and right sized packaging solutions within a world class logistics and fulfillment network. I think it’s a game changer for all of our mutual clients,” stated John Garlock, Chief Sales and Marketing Officer, Piedmont National.

About MonarchFx

MonarchFx is the coming together of world class supply chain and logistics companies with world class sellers of products to form a reinvented logistics ecosystem that is new, smart, and innovative. MonarchFx offers a local automated fulfillment network and local/regional final delivery services at a competitive price, providing great customer service. The vision of MonarchFx is to be the preferred direct-to-consumer logistics provider, operating with the lowest cost, while delivering the highest levels of customer

service, and providing superior value for MonarchFx sellers. The mission of MonarchFx is to create, build, and manage a substantial logistics ecosystem that establishes MonarchFx partners to become the preferred unichannel logistics solution in the United States. For more information about MonarchFx, visit: www.monarchfxgo.com.

About Piedmont National Corporation

With 14 locations throughout the U.S., has provided end-of-line packaging solutions nationwide for over 65 years. A leading provider of customized packaging automation and materials, Piedmont National provides clients with inspired and innovative packaging ideas by engaging a vast network of packaging experts, results-focused engineers and strategic alignments with industry innovators. For more information please visit: www.piedmontnational.com.

About Tompkins International

A supply chain consulting and implementation firm that maximizes supply chain performance and value creation. We enable clients to be more profitable and valuable, while also becoming more agile, flexible, and adaptive to the marketplace. Tompkins collaborates with client teams to develop improved operations strategies, supply chain planning, and execution across all the Mega Processes of supply chains (PLAN-BUY-MAKE-MOVE-DISTRIBUTE-SELL). Tompkins is headquartered in Raleigh, NC and has offices throughout North America and in Europe and Asia. For more information, visit: www.tompkinsinc.com.

###